

January 25, 2017

Bid Summary

< RFP No. KARI-2017-0031 >

Korea Aerospace Research Institute (KARI) invites sealed bids from eligible Bidders for CAS500 Launch Services.

The following is an outline of the requirements, so potential Bidders are requested to carefully review the following instructions and to submit their Proposals in accordance with the guidelines and requirements as contained in the RFP.

1. Main Scope

. Purpose: KARI seeks best qualified bidders who provide a launch service and any other necessary work for the purpose of launching CAS500 satellites into the target orbit.

☞ For further details, please refer to the RFP document.

. Estimated Budget: Total USD 60,000,000.00

(CAS 500-1: USD 30,000,000.00, CAS 500-2: USD 30,000,000.00)

. Method of Contract: a limited competitive bid (Negotiation)

. Evaluation of Proposal

- First, an initial evaluation of the Proposal except price, the evaluation committee will select the Qualified Bidders compliant with the requirements of the RFP.
- Second, after selection of the Qualified Bidders, the price proposal of the Qualified Bidders only will be opened for price evaluation.

2. Qualification of Bidder

. Bidder shall have knowledge and direct experience of providing successful launch services into low Earth orbit and shall be in possession of the necessary licenses to act as a launch service provider in effect as of the Bid Closing Date.

. **Written commitments** from both the launch vehicle providers **(including government, if applicable) and manufacturers for each stage and fairing, who are in possession of the necessary license in effect as of the Bid Closing Date, are required for the assurance of furnishing the proposed launch vehicle designated for CAS500-1 and CAS500-2 to the Bidder three (3) days prior to the Bid Closing Date. Bidder shall also submit the approval documents from a relevant government for the use of the launch site and related launch facilities three (3) days prior to the Bid Closing Date.**

※ The above evidence document shall be sent by e-mail according to Article 9. Point of contact for bidding in this Bid summary.

. The proposed launch vehicle shall be able to launch CAS500 which includes U.S. components at the proposed launch site. The proposed launch service shall meet the US government export control policy.

- . The qualifying statement for the above requirements and supporting materials shall be provided in the Proposal. Additional qualifying evidence may be requested to substantiate Bidder's claim during the evaluation.
- . The qualification of Bidders is solely the KARI evaluation committee's decision which will be approved by Korean government, and any Bidder shall not raise any objection regarding the proposal evaluation committee's decision thereupon.

3. Registration of Intent

- . Registration: **submission by formal letter of intent**
- . Bidders shall inform KARI of their intent **a period of two (2) weeks and 18:00 Korean local time from the public notice**. A registration of intent shall be made to the address indicated in the RFP 2.4.5 Point of Contact by email, post, courier or fax. If a Bidder fails to submit the formal letter of intent within above time period, the Bidder shall be regarded as nonparticipation.

4. Distribution of RFP Documents and Submittal of Proposal

- . Distribution of RFP Documents: **by means of email for registered bidders, Bidders shall inform KARI of the receipt of RFP within 24 hours.**
- . **Bidders shall visit Procurement Team of KARI to submit Proposal or send Proposal to Procurement Team of KARI by courier before Bid Closing Date and Time.** A designee who has a power of attorney signed by Bidder and a certified identification of his own may visit KARI and submit Proposal on behalf of the Bidder.
- . Bidders shall submit one (1) original and eleven (11) copies of the Proposal. Electronic files (preferably in PDF format) of the Proposal shall be additionally submitted in the form of CD-ROM or USB memory stick. In case of any discrepancies between the hard copy and soft copy, the hard copy shall prevail.
- . Proposals shall be valid for one (1) year from the Bid Closing Date. It can be extended up to one (1) more year with KARI's written notice. Any changes in the price may be updated for the extended period.
- . The Bid currency is only USD.
- . The proposal shall be made in English.

5. Bid Closing Date and Time

- . Bid closing Date and Time: **March 6, 2017 15:00 Korean Local Time**
- ※ **The proposal submitted after the designated date and time shall be considered as invalid.**

6. Bid Bond

- . Bidder shall establish a bid bond in favor of KARI before the Bid Closing Date and Time.
- . The total amount of the bid bond shall be at least five (5) percent of total bid value and shall be valid for at least six (6) months.
- . Bid bond Establishment Method and Bid Bond Return shall refer to the RFP 2.7. Bid Bond.

7. Evaluation of Proposal

- . Evaluation of technical part: 80 point, evaluation of price: 20 point
- . Unless otherwise specified herein, any necessary standards and procedures for the execution of the Contract shall be in accordance with the “Standards of Execution of Contract by Negotiation” (the Ministry of Strategy and Finance’s established rules on contracts) and the RFP.
- . According to the “Standards of Execution of Contract by Negotiation” and the RFP, both technical part and price part are evaluated. Through the evaluation, **a Bidder who gets score exceeding eighty five percent (85%) of score in technical part will be selected as Qualified Bidder**. After the evaluation of technical proposal, the Qualified Bidders shall be evaluated by price part for CAS500-1 (10) and CAS500-2 (10) from the total 20 point of price part. And then, the Qualified Bidder’s technical part evaluation score and bidding price evaluation score are put together. **Top scorer will be the Successful Bidder and the Qualified Bidders’ rank will be selected based on the ranking of total score** (if the total score is the same, the Bidder with higher score in technical part is preferred to others).
- . The Qualified Bidders may attend the evaluation of price proposal on the date and time informed by email, in case a designee who has a power of attorney signed by Qualified Bidders attend above process, he or she shall submit a power of attorney letter and a certified identification to KARI. If Qualified Bidders or a designee could not attend the evaluation of price proposal, a person who is not connected to this bidding but KARI’s employee will attend the evaluation of price proposal.

※ **Currency shall be applied to the first Exchange Rate of Korea Exchange Bank on the date of the evaluation for the price.**

8. Remarks

- . Bidder shall be responsible for any and all disadvantages arising from insufficient understanding of the Bid summary and RFP documents or any error it makes in preparing any of proposals.
- . All documents submitted in response to the RFP shall become the property of KARI and will be retained by KARI. Bidder may withdraw its Proposal at any time before the Bid Closing Date and Time. Withdrawal shall be made in writing, and shall be received by KARI before the Bid Closing Date and Time.
- . If KARI may find that Bidder has hindered the fair bidding by fraud or misrepresentation, KARI can terminate the Contract.
- . Expenses incurred by Bidder in connection with the preparation, submission, and any subsequent clarification or negotiation activities are for its own account and will not be reimbursed by KARI.
- . The RFP and Contract shall be construed in accordance with and governed by the laws of the Republic of Korea.

9. Point of contact for bidding

Contractual matters	Technical matters
Procurement Team Korea Aerospace Research Institute 169-84 Gwahak-ro, Yuseong-Gu, Daejeon, 34133 Korea Tel : +82-42-860-2613, Fax : +82-42-860-2666 E-mail : kimyt@kari.re.kr (Sean Kim)	CAS500 Systems Engineering & Integration Team Korea Aerospace Research Institute (KARI) 169-84 Gwahak-ro, Yuseong-Gu Daejeon, 34133 Korea Tel : +82-42-860-2033 E-mail : cyhan@kari.re.kr (Cho-Young Han)

For further details, please refer to the RFP Documents